



**HAITIAN**  
**— ABSOLUTE**

## ABSOLUTE HAITIAN HIRES WENDLING FOR AFTERMARKET EXPANSION

Worcester, MA (June 23, 2011) - Absolute HAITIAN is pleased to announce the hiring of Randy L. Wendling as Director of Aftermarket Operations for the company. Wendling will be responsible for parts, service and training, directing the company's planned growth and refinement of the entire aftermarket organization.

With the growth of HAITIAN sales in North America, Wendling will lead key initiatives including expansion of the service team, enhancing the parts sales and distribution network, managing customer training programs, and other aftermarket services and products.

Wendling joins the company after 20 years at Sumitomo Demag and predecessors, Demag Plastics Group and Van Dorn Demag, where he held management responsibility in both the aftermarket parts



and field service areas. He holds a Master of Business Administration and Bachelor of Science from Indiana Wesleyan University with additional studies in electrical and mechanical engineering.

"Absolute HAITIAN has grown extensively over the past five years," said Glenn Frohring, President. "We're at the point where we need to expand our ability to support a large customer base. We're lucky to gain Randy's experience, knowledge and vision to strengthen our customers," he concluded.

Wendling noted his approach to supporting injection molders. "The key is to develop partnerships with customers for long-term, mutually beneficial relationships. We are active listeners who find out what our customers want and determine the best ways to satisfy those needs," he said.

Absolute HAITIAN, based in Worcester, Massachusetts, is the exclusive sales and service partner in the U.S. and Canada for Ningbo Haitian Machinery Co., Ltd. based in Ningbo, China.

Ningbo Haitian Machinery Co., Ltd is the world's largest supplier of plastics injection molding machinery shipping in excess of 30,000 machines in 2010. Haitian products are sold in more than 50 countries with machine sizes ranging from 58-4000 metric tons of clamp force.

More information is available by visiting the Absolute HAITIAN website at [www.absolutehaitian.com](http://www.absolutehaitian.com)

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